



2025 Multifamily Program Catalog

Consumers Energy

Count on Us[®]

The Consumers Energy Multifamily Program provides an array of electric and natural gas incentives for multifamily customers who upgrade their facilities with energy efficiency equipment. When you purchase and install qualifying energy efficient products, you can save energy and save money while helping to create a sustainable environment. This application will guide you through the required steps to apply for an incentive. Please review the program policies and guidelines as outlined in the 2025 Incentive Specifications before purchasing or installing any equipment to determine eligibility requirements. Thank you for your interest in the Consumers Energy Multifamily Program. If you need assistance, please contact the Program Team at 877-813-9617.



Have questions?

Call **877-813-9617** or email

CEMultifamily@cmsenergy.com.

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Program Overview

About This Program

We're offering a set of incentives under the Consumers Energy Multifamily Program to facilitate implementation of cost-effective energy efficiency improvements for qualifying multifamily customers. This is a multiyear program with a limited annual budget. Applications will be processed until allocated funds are reserved or spent each program year.

Customer Eligibility

A multifamily customer is defined as a facility with three or more units per building. A facility is defined as a contiguous property for which a customer is responsible for paying the Consumers Energy electric and/or natural gas bill. These units must be considered the primary residence of the resident. Incentives may be taxable and the applicant is solely responsible for payment of any resulting taxes. The amount of incentives a facility or customer may receive per program year is limited (see incentive caps and limits section).

The Consumers Energy Multifamily Program Team will review project eligibility and reserve program funds. A reservation does not guarantee an incentive. Incentives will be calculated based on the Final Application. Project funds will be reserved for 90 days.

Properties that Qualify as Multifamily:

- Apartment Communities
- Condominiums
- Dormitories
- Senior Apartments
- Assisted Living Centers
- Fraternity/Sorority House

Properties that DO NOT Qualify as Multifamily:

- Prisons
- Jails
- Correctional Facilities
- Hospitals
- Mental Health Institutions

Have questions?

Call **877-813-9617** or email **CEMultifamily@cmsenergy.com**.

Effective Dates

The Consumers Energy Multifamily Program offers incentives for the 2025 program year until funds are exhausted or until Nov. 30, 2025, whichever comes first. All projects must be completed and Final Applications received no later than Nov. 30, 2025 to be eligible for the 2025 program incentives.

Prescriptive Incentives

Prescriptive incentives are available for energy efficiency equipment upgrades and improvements including: in-unit, common area and building envelope retrofits. Incentives are paid based on the quantity, size, and the efficiency of the equipment. Full details of the measures, incentive amounts, and equipment specifications are detailed in this catalog.

Custom Incentives

Custom incentives are available for less common or unique energy saving measures installed in qualified retrofit and equipment replacement projects that are not covered by the prescriptive incentive portion of the program. Custom incentives are paid based on the first-year energy (kWh or MCF) savings. Applicants have the option to apply for a custom incentive for projects that involve an integrated solution with both prescriptive and custom incentives. Custom incentives include measures that result in a reduction in electric and/or natural gas energy use because of an improvement in system efficiency (i.e., a net decrease in energy use without a reduction in the level of service).

The applicant must provide sufficient supporting project information, including but not limited to, a project summary, equipment performance data, operations assumptions, measurements, and calculations to support the energy-savings estimates. Eligibility of a project is solely within the discretion of Consumers Energy. The simple payback period for custom incentives must be between one and fifteen years. Custom applications with a project cost at or below \$5,000 are eligible for an incentive up to 100 percent of the project cost or \$5,000, whichever is lower. Custom applications with a project cost greater than \$5,000 are eligible for an incentive that cannot exceed 50 percent of the measure cost (as described on page 8 under Custom Incentive Caps).

Exception for Custom Air Sealing Projects.

Direct Install Offering

About This Offering

Free energy saving products will be installed in each living unit of your multifamily property by a team of Consumers Energy field technicians. Properties must meet program eligibility. Please contact the Consumers Energy Multifamily Program at 877- 813-9617 to verify your property is eligible for the Direct Install Program, or you may fill out the customer information page and submit via mail, email or fax to request a pre-site eligibility assessment.

Note: Actual products installed may differ from the images shown. Measures are determined based on the environment, overall efficiency and product availability. Lighting products may vary in brand, size, watts, etc., depending on each multifamily property and program scope.

Energy Efficient Showerheads

The new showerheads are corrosion-resistant and have high-impact Acrylonitrile Butadiene Styrene (ABS) thermoplastic bodies. They're self-cleaning and maintenance-free. The 1.5 gpm (gallons per minute) showerhead uses 40 percent² less water compared to the standard 2.5 gpm showerhead, so less energy is used to heat water for every shower. Replacing a standard flow showerhead with an energy efficient model will save approximately \$20 in natural gas and \$50 in water/sewer costs each year.^{1,3}



Pipe Wrap

Installed on existing domestic hot-water (DHW) piping or space heat piping to reduce energy loss. Pipe insulation is widely used to reduce unwanted heat loss, decrease plumbing noise, and maximize energy savings. Pipe wrap can reduce an apartment's natural gas bill by \$1.50 each year for every foot that is insulated.¹



Linear LED Tube Lights

LED T8 lamp is a perfect plug-and-play solution to convert existing fluorescent fixtures to LED. Designed to deliver 1800 and 2200 lumens, these lamps produce the same light output as a 32W fluorescent with less than half the power. The glass construction provides a strong, quick, and safe installation without any re-wiring of the ballast or fixture. Compatible with most electronic instant-start and programmed rapid-start T8 ballasts.



Kitchen Faucet Aerators

The 1.5 gpm aerators have flow-control construction of long-lasting Celcon plastic. They use 31 percent² less water compared to the standard 2.5 gpm faucet. Lower flow means less energy is used for water heating. Replacing a standard flow aerator with an energy efficient aerator will save approximately \$5 in natural gas and \$15 in water/sewer costs each year.^{1,3}



Bathroom Faucet Aerators

The 1.0 gpm aerators have flow-control construction of long-lasting Celcon plastic. They use 46 percent² less water compared to the standard 2.5 gpm faucet. Replacing a standard flow aerator with an energy efficient aerator will save approximately \$7 in natural gas and \$22 in water/sewer costs each year.^{1,3}



¹ Source: 2019 Michigan Energy Measure Database, www.michigan.gov/mpsc. Estimated Annual Utility Savings are based on the energy cost of \$0.10 per kWh and \$5.00 per MCF.

² Savings are approximate and will vary with efficiency of heating and water heating system, temperature of incoming and outgoing water, and number of occupants in each unit.

³ Source: 2012 FES Workpaper "FES-C12 Low Flow Showerheads" and "FES-C13 Low Flow Aerators" and estimated combined water/sewer rates of \$10.00/1,000 gallons.

Additional Offerings

Additional measures not listed in this catalog may be available; check with your Energy Advisor for more details.

Income Qualified

We offer an Income Qualified component as part of the Multifamily Program. The Income Qualified program is focused on energy savings for subsidized, multifamily properties by offering increased incentives. An Income Qualified multifamily property may be eligible if they meet any of the following income requirements:


- A property containing at least 66 percent or higher of residents living at or under 250 percent of the federal poverty line OR 80 percent Area Median Income.
- Participation in an affordable housing program
- Consumers Energy's pre-approved income-qualified Census tracts

*Program Caps are not applicable to Income Qualified properties.

*Low-Income Housing Tax Credit (LIHTC) Recipient/Applicant may be eligible for a reservation of funds up to 38 months. Applicants that are applying for LIHTC that receive a reservation letter, incentives will be honored at the rate they were reserved at.

Please see the Income Qualified Program supplement for Income Qualified incentives and Program Rules.

New Construction

The New Construction program encourages energy efficient building design and construction by supplying financial incentives to promote energy efficiency. The benefits of high performance buildings are numerous, including: reduced maintenance, lower utility costs, improved productivity and occupant health. Multifamily New Construction incentives will be offered for in-unit and common area prescriptive measures. These measures are denoted throughout this catalog by this hard hat symbol: 

For buildings that are mixed-use (ex. 1st floor retail), Multifamily prescriptive incentives are available for measures installed in living areas and residential use common areas only. Measures installed in the commercial use areas may be eligible to receive prescriptive incentives through the Consumers Energy Business Energy Efficiency Program. For more information, please contact 877-607-0737.

For buildings that are solely multifamily-use, Multifamily prescriptive incentives are available for in-unit measures and common area measures.



Terms and Conditions

Thank you for your interest in the Consumers Energy Multifamily Program. The Consumers Energy Multifamily Program provides an array of electric and natural gas incentives for multifamily customers who upgrade their facilities with energy efficiency equipment. When you purchase and install qualifying energy-efficient products, you can save energy and save money while helping to create a sustainable environment. Please review the program policies and guidelines as outlined in the 2025 Incentive Specifications before purchasing or installing any equipment to determine eligibility requirements. If you need assistance, please contact the Consumers Energy Multifamily Program Team at 877-813-9617.

As an eligible Consumers Energy customer, I certify the indicated energy efficiency measures were installed in 2025. The energy optimization measures are installed in a qualifying facility and not for resale.

I understand that in the event the application received a reservation, that reservation is not a guarantee of payment. Incentive payment will be based upon the Final Incentive Application meeting the Program Terms and Conditions.

Selected Terms and Conditions include, but are not limited to:

- Final Application and all required documentation must be received within 90 days of reservation confirmation, or 60 days after project completion, whichever is less.
- The program has a limited budget, but is an annual program. Applications will be processed until allocated funds are fully subscribed or spent each program year.
- All equipment must be purchased and installed prior to submitting the Final Application.
- All equipment installed must be new and meet the minimum specifications as stated in the Incentive Application and in the Program Terms and Conditions. Failure to meet the minimum specifications will result in disqualification of the measure for incentive payments.
- Applicant agrees to inspection and measurement activities by the utility or its representatives of both project payment and equipment installation for up to five (5) years.
- Incentives may be taxable, and the applicant is solely responsible for the payment of any resulting taxes.
- The applicant may be required to refund some or all of the incentives if the measures do not remain (or were not) installed for a period of five (5) years or the end of the product life, whichever is less.
- All materials removed, including lamps and PCB ballasts, must be taken out of service permanently and disposed of in accordance with local, state, and federal codes and ordinances. The Applicant is responsible for being aware of any applicable code and ordinances. Information about hazardous waste disposal may be found at: (www.michigan.gov/deq).
- For certain measures, the incentive amount will be determined based on the estimated energy savings. The Applicant may be required to provide documentation on energy savings calculations and assumptions.
- Consumers Energy will make the final determination of the energy savings and thus the incentive amount to be paid.
- Consumers Energy has no obligations regarding and does not endorse or guarantee any claims, promises, work, or equipment made, performed, or furnished by any contractors or equipment vendors that sell or install any energy-efficient measures.
- The amount of a prescriptive incentive cannot exceed 100 percent of the cost of the project. For custom projects greater than \$5,000 project incentive cannot exceed 50 percent of total project cost. Custom applications with a project cost less than or equal to \$5,000 are eligible for incentives up to 100 percent of the project cost or \$5,000, whichever is less. Exception for Custom Air Sealing Projects.

I have read and understand the program requirements, Incentive Specifications and program guidelines set forth in this Application and agree to abide by those requirements. I acknowledge and agree that I cannot apply for, nor receive, incentives for the same product, equipment, or service from more than one utility unless there are both electric and natural gas savings.

I certify that the information on this Application is true and accurate. By submitting this Application, I authorize Consumers Energy and its consultants to utilize my account information and project data. I understand this information is confidential and will only be used to evaluate my Application for compliance with the program requirements.



Incentive Caps and Limits

Overview

Incentives are subject to limits in order to encourage equitable distribution of the funds among as many energy customers as possible. Incentive caps are annual and are calculated based upon which program year the incentive is paid to the customer. Program incentive funds are limited. Final Applications for the current program year should be received by Nov. 30, 2025, to qualify for payment in the 2025 program year. An annual cap of \$50,000 for electric incentives and \$50,000 for natural gas incentives will be observed at each facility for prescriptive and custom projects. Please note that Program Caps are not applicable with the Income Qualified program (see page 6).

Prescriptive Incentive Caps

The amount of a prescriptive incentive cannot exceed 100 percent of the cost of the project. Project costs may include the labor necessary to install the measure, and costs related with the disposal of the removed equipment. Internal labor costs may not be included in the total project cost. The Customer is responsible for providing sufficient documentation to validate the project costs.

Electric Incentives	100 percent of the calculated incentive up to \$50,000 per facility*
Natural Gas Incentives	100 percent of the calculated incentive up to \$50,000 per facility*

* Consumers Energy Multifamily Program reserves the right to revise the incentive limits as necessary to address specific projects.

As funds are limited, applications requesting \$10,000 or more in incentives must submit a Pre-Application to reserve funds. The project will undergo a non-technical review and a reservation confirmation letter will be sent if the project is approved. If your incentive request is less than \$10,000, a pre-application is not required, unless otherwise noted within the catalog. You must submit a Final Application with all required documentation within 60 days of project completion. Required documentation includes all project invoices, product specification, and signed Final Application Agreement. All projects are subject to review under program guidelines. Incentives are not guaranteed until final approval by Consumers Energy.

Custom Incentive Caps

For custom projects, if the project incentive is greater than \$10,000, the project incentive cannot exceed 50 percent of the total project cost. Custom applications with a project cost less than or equal to \$10,000 are eligible for incentives up to 100 percent of the project cost or \$5,000, whichever is less. The project cap applies to the total project cost. Internal customer labor costs cannot be included in the total project cost.

Exception for Custom Air Sealing Projects.

Project Cost	≤\$5,000	\$5,000 - \$10,000	>\$10,000
Eligible Incentive	Up to 100 percent of project cost	Up to \$5,000	Up to 50 percent of project cost

If you have questions regarding your project eligibility, please contact the Consumers Energy Multifamily Program at 877-813-9617.

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Have questions?

Call **877-813-9617** or email **CEMultifamily@cmsenergy.com**.

How To Apply

1. Check for Eligibility

To qualify for the Multifamily Program, you must be a current multifamily customer of Consumers Energy with a valid natural gas and/or electric account number in a building containing three or more units. (See Customer Eligibility on page 4 of this catalog.) Project must result in a facility improvement with a permanent reduction in electric (kWh) and/or natural gas (MCF) use. Fuel switching is not an acceptable means of use reduction. All installed equipment must meet or exceed the specifications detailed in the 2025 Incentive Specifications.

2. Submit a Pre-Notification Application (Page 12)

Check the Incentive Worksheets and Specifications (pages 14-27) to determine if your project requires a Pre-Notification Application (page 12). In general, a Pre-Notification Application is required for all custom projects and prescriptive projects over \$10,000. However, there are certain prescriptive projects under \$10,000 that do require pre-notification. These include:

- HP T8 Lamp Replacement
- De-Lamping
- Exterior Watts Reduced
- Pipe Wrap
- Wall and Roof Insulation
- Air Infiltration Reduction

Before submitting your Pre-Notification Application, make sure you have done the following:

- Include all required information in the Incentive Application (page 12) and the corresponding Incentive Worksheets (pages 14-27).
- Verify that all required supporting documentation and new equipment specifications are included. This may include, but is not limited to: equipment specifications, floor plans, lighting schedules, and custom project calculations.
- Make copies of all documentation for your records.

If your project does not require a Pre-Notification Application, you may still submit one to reserve program funds. If you are unsure if your project qualifies for an incentive, it is strongly recommended that you submit a Pre-Notification Application. Upon receipt of the Pre-Notification Application, the program staff will review and reserve incentive funding.

A reservation letter will be delivered upon approval. Funds are reserved for 90 days.

If your project requires a pre-installation inspection, you will be contacted by program staff to schedule the inspection. You may submit the Incentive application via fax at **517-993-6065**, or email at **CEMultifamily@cmsenergy.com**.



3. Install the Equipment

Equipment must be installed and Final Application submitted within the 90 days following receipt of the reservation letter. Lighting equipment must be ENERGY STAR® or DLC listed. Appliances must be ENERGY STAR rated.

4. Submit a Final Application (Page 13)

Final Applications must be submitted **within 90 days of incentive reservation and/or 60 days from project completion**, whichever comes first. You may submit a Final Application without submitting a Pre-Notification Application; however, the incentive must not require a Pre-Notification and the project completion date must be within the 60-day threshold.

Before submitting your application, make sure you have done the following. Any missing information will delay the processing of your application:

- Include all required information in the Incentive Application, the Final Application Agreement and the corresponding Incentive Worksheets. All in-unit installations require completion of the "In-Unit Installations" sheet on Appendix B.
- Make sure your Final Application Agreement (page 13) is signed and dated when submitting a Final Application.
- Verify that all required invoices (please see sample invoice on following page), supporting documentation, and new equipment specifications are legible and included.

Invoices must include materials and labor. Internal labor is not eligible as part of the project cost. Invoices and/or proof of purchase must include all of the following information:

- Invoice number and date
- Vendor name and address
- Itemized list of specific equipment, including: model number, manufacturer, unit price, and quantity
- Serial numbers for each newly installed boiler, furnace, package terminal heat pump, and air conditioner
- Customer name and installation address
- Purchase total
- Make copies of all documentation for your records.

All Final Applications must be received **before Nov. 30, 2025**, to qualify for the current program year's funding. You may submit the Final Application via fax at **517-993-6065**, or email at **CEMultifamily@cmsenergy.com**.

5. Receive an Incentive Payment

The program staff will review your application. Some projects may require an inspection upon completion. Incentives cannot be processed for payment until the completed application and all required documentation is received and approved. Please review the Terms and Conditions (found on page 7). Once the project is approved for payment, the program team will mail the incentive check to the designated payee within 8 weeks.



Have questions?

Call **877-813-9617** or
email **CEMultifamily@
cmsenergy.com**.

Sample Invoice

Customer Receiving Incentive

INVOICE

INVOICE
DATE AND
NUMBER

Date: 1/1/2025
Invoice #
00001

PROVIDER NAME AND
ADDRESS

ABC LIGHTING
CONTRACTOR
111 Lighting Expert Rd
Anytown, MI 53523
(555) 555-1212

CUSTOMER NAME AND
ADDRESS

John Sample
Corporation
123 Save Energy Way
Anytown, MI 53590

To

Ship To

John Sample
Corporation
123 Save Energy Way
Anytown, MI 53590

INCLUDE JOB SITE INFORMATION (NAME & ADDRESS) IF DIFFERENT FROM ABOVE

QUANTITY SHIPPED	MANUFACTURER OR BRAND	MODEL #	DESCRIPTION	EXTENDED PRICE
10	ABC Brand	XYZ123000-6	6 Lamp T8 High Bay Fixture	\$ 1,200.00
10	ABC Brand	X71DPP-60D135-0	2'x4' LED troffer	\$ 2,500.00
25	ABC Brand	XY-XXLED-15	15W - LED Lamp	\$ 375.00
2	ABC Brand	ZZ-123	Passive infrared sensor	\$ 90.00
8	ABC Brand	XX-XYZLED-123	LED Pole Mounted Exterior Fixture	\$ 3,600.00
2	ABC Brand	YY - 122 - XYZ	LED Wall Pack	\$ 720.00

INCLUDE
ITEM COST

SPECIFY
THE
QUANTITY
FOR EACH

IDENTIFY
MANUFACTURER
AND MODEL
NUMBERS

INCLUDE A
DETAILED
DESCRIPTION

Subtotal
Sales Tax
Total

\$8,485.00
\$466.68
\$8,951.68

TOTAL AMOUNT DUE

Thank you for your business!

Incentive Application

This is my: Pre-Notification Application Final Application Direct Install Application
 Project type: Collaboration Project New Construction Income Qualified Senior Living
 Lead source: EA Contractor/TA DTE Demand Response Electric Vehicles NA
 Other: _____

ESTIMATED COMPLETION DATE: _____

OFFICE USE ONLY: Project #

CUSTOMER INFORMATION

Property Name:		Contact Name:	
Contact Phone #:		Contact Title:	
Contact Fax #:		Email Address:	
Installation Address:			
City:	State:	ZIP:	
Mailing Address:			
City:	State:	ZIP:	

PROPERTY MANAGEMENT COMPANY INFORMATION

Company Name:		Company Contact Name:	
Contact Phone #:		Company Email Address:	
Company Address:			
City:	State:	ZIP:	

UTILITY INFORMATION

Electric Provider: <input type="checkbox"/> Consumers Energy (Electric Account #: _____) <input type="checkbox"/> Other:
Natural Gas Provider: <input type="checkbox"/> Consumers Energy (Natural Gas Account #: _____) <input type="checkbox"/> Other:

BUILDING INFORMATION

# of Buildings:	Total # of Units:	# of Units	1 Bedroom _____	2 Bedroom _____	3 Bedroom _____	3+ Bedroom _____
# of 1-Bath Units:	# of 1.5-Bath Units:	# of 2-Bath Units:	# of 2.5-Bath Units:			
Building Vintage (Year Built): _____			Total Square Footage:	# of Floors:		
Water Heating (check one): <input type="checkbox"/> In-Unit Electric <input type="checkbox"/> In-Unit Natural Gas <input type="checkbox"/> Common Natural Gas <input type="checkbox"/> Common Electric						
Space Heating (check one): <input type="checkbox"/> Natural Gas Furnace <input type="checkbox"/> Natural Gas Boiler <input type="checkbox"/> Electric Heat <input type="checkbox"/> ASHP <input type="checkbox"/> Other: _____						
Space Cooling (check one): <input type="checkbox"/> Window AC <input type="checkbox"/> PTAC/HP <input type="checkbox"/> Central AC <input type="checkbox"/> No AC			# of Units Floors 1-3:	# of Units above Floor 3:		
LIHTC Funding Recipient or Applicant:		<input type="checkbox"/> Recipient Date Approved _____ <input type="checkbox"/> Applicant Date Applied _____ Number of subsidized units _____				

CONTRACTOR INFORMATION

Name of Contracting Company:		Contact Name:	
Contact Phone #:		Contact Email Address:	
Mailing Address:			
City:	State:	ZIP:	

Final Application Agreement

For Final Applications, sign and submit only after all equipment has been installed. A customer signature is required for payment. Please read the program guidelines and Terms and Conditions (page 7) before signing and submitting this application. Signing this application signifies that you have read, understand, and agree to the Terms and Conditions. You must complete all information and provide required supporting documentation to avoid processing delays. For assistance in completing these forms or with the overall application process, please refer to the instructions listed on pages 9-10 of this application, or contact an energy advisor at **877-813-9617** or email **CEMultifamily@cmsenergy.com**.

Project Completion Verification

A check will be made out to the business name associated with the account number unless a payment release is authorized below.	
Customer Signature: (Must Match Contact Name Listed)	
Customer Name (Please Print):	
Date:	Actual Completion Date:

Payment Release Authorization

OPTIONAL: Complete this section only if the incentive payment is to be paid to an entity other than the customer.																																											
I am authorizing payment of the incentive to the third party (Payee) named below, and I understand that I will not be receiving the incentive payment. I also understand that my release of the payment to a third party does not exempt me from the program requirements outlined in the Incentive Specifications, Final Application Agreement, and Terms and Conditions.																																											
Customer Signature (Must Match Contact Name Listed):																																											
Customer Name (Please Print):	Date:																																										
Payee (Company/Individual Name):																																											
Mailing Address:																																											
City:	State:	ZIP:																																									
Contact Phone (w Extension):																																											
Taxpayer ID#: EIN/Federal Tax ID	Social Security Number																																										
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Tax Status: <input type="checkbox"/> Corporation (Inc, PC, Etc.) <input type="checkbox"/> Tax-Exempt <input type="checkbox"/> Individual <input type="checkbox"/> Other (may receive 1099) _____																																											

Submit application to:
 Fax: 517-993-6065
 Email: CEMultifamily@cmsenergy.com



Lighting Incentives and Specifications

The Consumers Energy Multifamily Program will allow no LED-to-LED installations in any scenarios, whether they are indoor or outdoor.

SECTION 1: LED EXIT SIGN

Specifications




- LED exit signs or LED retrofit kits must replace or retrofit existing incandescent exit signs.
- All new exit signs or retrofit exit signs must be UL or ETL listed, must have a warranty of at least 5 years, and have input wattages <5.0W per sign.

ID	MEASURE	\$	QTY	TOTAL
LT101	LED Exit Sign	\$35.00 / Lamp		

SECTION 2: NEW CONSTRUCTION LIGHTING POWER DENSITY

Specifications

- Only measures installed in Commercial Code building areas are eligible for this measure. This pertains to exterior common areas for all buildings and interior common areas in multifamily buildings that are 4 stories or more.
- In-unit installations require the completion of the "In-Unit Installations" sheet on Appendix B.
- Please fill out the worksheet on Appendix D to calculate the appropriate quantities for these measures and include a copy with your application.

ID	MEASURE	\$	QTY	TOTAL
LT201	 Lighting Power Density – Interior	\$0.65 / Watt		
LT202	 Lighting Power Density – Exterior (12/7)	\$1.10 / Watt		
LT203	 Lighting Power Density – Parking Garage (24/7)	\$2.25 / Watt		

SECTION 3: OCCUPANCY SENSORS

Specifications

- Passive infrared, ultrasonic detectors and fixture-integrated sensors, microwave, or sensors with a combination thereof, are eligible.
- Sensors must be located in common areas.
- Occupancy Sensors cannot be installed to 24-hour fixtures.

ID	MEASURE	\$	QTY	TOTAL
LT301	Occupancy Sensor (<180W)	\$0.30 / Watt		
LT302	Night only Exterior Occupancy sensor	\$0.90 / Watt		



= Pre-Notification Required



= Measure may be applicable for New Construction Offering (page 6)

Program assumed default wattage can be found on Appendix I

SECTION 4: BI-LEVEL LIGHTING CONTROLS



Specifications

- Control system to operate at full power and full light output when the space is occupied, then at a reduced power level and reduced light output when unoccupied.
- Occupancy sensor must be installed in an interior stairwell or passageway that requires 24-hour lighting by code.
- Occupancy sensor must be hard-wired and reduce the system output to no more than 20% of full power when unoccupied.
- Controlled fixtures must be listed with Design Lights Consortium.
- New fixture bi-level controls require documentation of existing fixture.

ID	MEASURE	\$	QTY	TOTAL
LT401	 Interior Stairwell and Hallway Bi-Level Controls	\$1.25 / Watt		

Specifications

- HID lighting must have an electronic ballast capable of reduced power levels.
- Lighting Power must be reduced by at least 30% at low power level



ID	MEASURE	\$	QTY	TOTAL
LT402	 Exterior (12/7) Bi-level Controls	\$0.65 / Watt		
LT403	 Parking Garage (24/7) Bi-level Controls	\$0.80 / Watt		

Program assumed default wattage can be found on Appendix I

SECTION 5: LIGHTING INCENTIVES REDUCED WATTAGE: BY HOURS OF OPERATION

Specifications



- In-unit installations require the completion of the "In-Unit Installations" sheet; Appendix B.
- Fixtures must be DLC listed or equivalent to DLC standard.
- LT501 denotes in-unit lighting, applicable for all in unit watts reduced measures used on average 2 to 3 hours a day.
- LT502 is 8 hour a day or shift lighting, applicable for maintenance garages, office use or similar usage cases. exception for permanent dwelling residents. ex. senior living facilities with property acknowledgment

ID	MEASURE	\$	PRE		POST		# OF UNITS (A X B) - (C X D)	TOTAL
			# OF FIXTURES (A)	WATTS PER FIXTURE (B)	# OF FIXTURES (C)	WATTS PER FIXTURE (D)		
LT501 ✓ 	840 hours - 2/7 usage	\$0.20 / Watt						
		\$0.20 / Watt						
		\$0.20 / Watt						
		\$0.20 / Watt						
		\$0.20 / Watt						
		\$0.20 / Watt						
		\$0.20 / Watt						
		\$0.20 / Watt						
LT502 ✓ 	2669 hours - 8/7 usage	\$0.70 / Watt						
		\$0.70 / Watt						
		\$0.70 / Watt						
		\$0.70 / Watt						
		\$0.70 / Watt						
		\$0.70 / Watt						
		\$0.70 / Watt						
		\$0.70 / Watt						

Program assumed default wattage can be found on Appendix I

Specifications

- Minimum lifetime requirement of 50,000 hours
- LED fixtures or retrofit kits must be DLC listed or equivalent to DLC standard.
- Common area installations require the completion of the "Common Area Installation" sheet - Appendix C.

ID	MEASURE	\$	PRE		POST		# OF UNITS (A X B) - (C X D)	TOTAL
			# OF FIXTURES (A)	WATTS PER FIXTURE (B)	# OF FIXTURES (C)	WATTS PER FIXTURE (D)		
LT503 ✓ 	4380 hours - 12/7 usage	\$1.10 / Watt						
		\$1.10 / Watt						
		\$1.10 / Watt						
		\$1.10 / Watt						
		\$1.10 / Watt						
		\$1.10 / Watt						
		\$1.10 / Watt						
		\$1.10 / Watt						
LT504 ✓ 	8760 hours - 24/7 usage	\$2.00 / Watt						
		\$2.00 / Watt						
		\$2.00 / Watt						
		\$2.00 / Watt						
		\$2.00 / Watt						
		\$2.00 / Watt						
		\$2.00 / Watt						
		\$2.00 / Watt						

SUBTOTAL OF ALL LIGHTING INCENTIVES AND SPECIFICATIONS	\$
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Program assumed default wattage can be found on Appendix I

Water Incentives and Specifications

SECTION 1: AERATORS AND SHOWERHEADS

Specifications



- New aerators must have a gallons-per-minute rating of 1.5gpm or less and showerheads must have a gallons-per-minute rating of 1.75gpm or less.
- In-unit installations require the completion of the "In-Unit Installations" sheet on Appendix B.
- Existing aerators must be at least 2.2gpm or greater and existing showerheads must be 2.5gpm or greater.

ID	MEASURE	\$	QTY	TOTAL
WT101	 Low-Flow Bath Aerator – 1.5gpm	\$2.50 / Unit		
WT102	 Low-Flow Bath Aerator – 1.0gpm	\$4.00 / Unit		
WT103	 Low-Flow Bath Aerator – 0.5gpm	\$5.50 / Unit		
WT104	 Low-Flow Kitchen Aerator – 1.5gpm	\$10.00 / Unit		
WT105	 Low-Flow Kitchen Aerator – 1.0gpm	\$17.00 / Unit		
WT106	 Low-Flow Showerhead – 1.75gpm	\$13.00 / Unit		
WT107	 Low-Flow Showerhead – 1.5gpm	\$16.00 / Unit		
WT108	 Low-Flow Bath Aerator – 1.2gpm	\$3.00 / Unit		

SECTION 2: INSTANTANEOUS WATER HEATERS

Specifications



- Heater must replace existing natural gas tank style water heater.
- New water heater must be tankless and have a Uniform Energy Factor (UEF) ≥ 0.81 .
- Measure WT202 requires existing UEF 0.624 or lower to be replaced with 0.95 UEF.

ID	MEASURE	\$	QTY	TOTAL
WT201	 Instant Medium Draw Hot Water Heater – In-Unit	\$50.00 / Unit		
WT202	 Instant Hot Water Heater – Common Area	\$110.00 / Unit		

SECTION 3: IN-UNIT WATER HEATER TANKS

Specifications





- Heater must replace a standard efficiency natural gas tank style water heater.
- New heater must be ENERGY STAR® Qualified.
- Existing Medium Draw tanks must have a UEF ≥ 0.624 and be replaced with UEF 0.81 or higher
- Existing High Draw tanks must have a UEF ≥ 0.624 and be replaced with UEF 0.86 or higher
- Storage capacity must be ≤ 55 gallons.

ID	MEASURE	\$	QTY	TOTAL
WT301	 Residential ENERGY STAR® Storage Water Heater – Medium Draw	\$50.00 / Unit		
WT302	 Residential ENERGY STAR® Storage Water Heater – High Draw	\$75.00 / Unit		

SECTION 4: IN-UNIT HEAT PUMP WATER HEATER TANKS

Specifications



- Heater must replace a standard efficiency electric resistance water heater.
- New heater must be ENERGY STAR® Qualified and meet the qualifying efficiency rating listed in the measure name.
- Storage capacity must be ≤55 gallons

ID	MEASURE	\$	QTY	TOTAL
WT401	 ENERGY STAR® Heat Pump Water Heater, UEF ≥2.0	\$500.00 / Unit		
WT402	 ENERGY STAR® Heat Pump Water Heater, UEF ≥2.5	\$550.00 / Unit		
WT403	 ENERGY STAR® Heat Pump Water Heater, UEF ≥3.0	\$600.00 / Unit		
WT404	 ENERGY STAR® Heat Pump Water Heater, UEF ≥3.5	\$650.00 / Unit		

SECTION 5: CENTRAL DISTRIBUTION WATER HEATERS


Specifications

- Incentives are available for replacing tank-style domestic hot water systems or boiler systems with a domestic hot water system utilizing at least an 84 percent efficient boiler and separate storage tank.
- Only boilers with an input capacity greater than 300 MBH qualify.
- Boilers that also provide space heating should use the Combination Boiler measure in the Common Area HVAC section instead
- Boilers that only provide space heating do not qualify,
- Must replace a standard efficiency (≤80%) water heater.
- Must increase efficiency, no like for like installations.

ID	MEASURE	\$	QTY	TOTAL
WT501	 Indirect Water Heater (84-90 percent Thermal Efficiency)	\$1.00 / MBH		
WT502	 Indirect Water Heater (90 percent Thermal Efficiency)	\$4.00 / MBH		

Specifications

- Incentives are available for replacing a natural gas-fired tank-style water heater with a natural gas-fired tank-style storage unit with a Thermal Efficiency (T.E.) ≥0.94.
- Heating input requirements: >75,000 BTU/hr.
- Storage capacity requirements: ≤140 gallons.
- Must increase efficiency, no like for like installations.

ID	MEASURE	\$	QTY	TOTAL
WT503	 Commercial ENERGY STAR® Tank-Style DHW Unit (TE ≥0.94)	\$350.00 / Unit		




SUBTOTAL OF ALL WATER INCENTIVES AND SPECIFICATIONS \$

HVAC Incentives and Specifications

SECTION 1: FURNACES

Specification

- Must be a condensing furnace at least 92 percent AFUE (Annual Fuel Utilization Efficiency) or greater.
- Air handlers are not eligible for this incentive.
- When installing a high-efficiency natural gas furnace, chimney liners must be installed if you are replacing an atmospherically drafted furnace that was vented through the same flue as a natural gas water heater.
- In-unit installations require the completion of the "In-Unit Installations" sheet on Appendix B.
- Flue closer protocol must be used when a high-efficiency furnace is installed and the chimney is no longer in use.
- Available for space heating applications only.
- Equipment purchased for backup or redundancy is not eligible.
- Must replace a standard efficiency (≤ 80 percent) furnace.

ID	MEASURE	\$	QTY	TOTAL
HV101	 Furnace Replacement ≥ 92 percent	\$2.00 / MBH		
HV102	 Furnace Replacement ≥ 95 percent	\$3.50 / MBH		
HV103	 Furnace Replacement ≥ 98 percent	\$4.00 / MBH		

SECTION 2: TUNE-UPS

Specifications

- The incentive is available once every other heating season and the furnace must be at least 24-months old.
- The contractor must complete a tune-up checklist for each unit serviced. Furnace Tune-Up Checklist can be found on Appendix H.
- All items listed on the furnace tune-up checklist must be completed in order to qualify for the incentive.
- A single unit with multiple burners or modules is considered one unit.
- A burner that is dual-fuel is considered one unit.
- Before and after combustion efficiency tests are not required for furnace tune-ups.
- Furnace must be in operating condition before and after tune-up is complete to receive an incentive.

ID	MEASURE	\$	QTY	TOTAL
HV201	Furnace Tune-Up	\$0.85 / MBH		

Specifications

- The incentive is available once every other heating season and the furnace must be at least 24-months old.
- Incentives are available for an input capacity of 110 MBH or larger (for the Space Heating Boiler) and 199 MBH or larger (for the DHW Boiler).
- The service provider must perform combustion efficiency tests before and after tune-up and record the results on the boiler tune-up incentive application.
- The burner must be adjusted to show an improvement in combustion efficiency.
- A boiler tune-up checklist must be completed for every boiler and post combustion tapes must be supplied. Boiler Tune-Up Checklist can be found on Appendix E.
- All items on the boiler tune-up checklist must be completed to receive the incentive.
- Age of boiler must be greater than 24 months to qualify.

ID	MEASURE	\$	QTY	TOTAL
HV202	Space Heating Boiler Tune-Up	\$0.85 / MBH		
HV203	DHW Boiler Tune-Up	\$0.65 / MBH		

Specifications

- The incentive is available once every 5 years according to MEMD Workpaper RH 14.O.
- An Air Source Heat Pump Checklist must be completed for every ASHP. ASHP tune-up Checklist can be found on Appendix G..

ID	MEASURE	\$	QTY	TOTAL
HV204	ASHP Tune-Up	\$20.00 / Ton		

SECTION 3: BOILERS

Specifications

- These boiler incentives are available for equipment used for space heating only.
- Boilers must satisfy both the input capacity and efficiency requirement listed in the measure name to qualify.
- Existing boiler efficiency requirement depends on input capacity:
 - For input <300 MBH, $\leq 84\%$ AFUE
 - For input between 300-2500 MBH, $\leq 80\%$ TE
 - For input >2500 MBH, $\leq 82\%$ CE
- Applicant must submit boiler specifications with steady-state boiler input and output ratings.
- The ratings will be defined per AHRI certification and use supply and return water temperatures.
- Note that high-efficiency condensing boilers will provide the rated efficiency only if return water is cold enough to condense the flue natural gases.
- Boilers purchased for emergency backup or redundancy are not eligible.
- Boilers must modulate their firing rates and have a sealed combustion unit.

ID	MEASURE	INPUT	EFFICIENCY	\$	QTY	TOTAL
HV301	Space Heating Boiler Replacement	<300 MBH	$\geq 88\%$ AFUE	\$3.00 / MBH		
HV302		<300 MBH	$\geq 90\%$ AFUE	\$3.50 / MBH		
HV303		<300 MBH	$\geq 92\%$ AFUE	\$5.00 / MBH		
HV304		<300 MBH	$\geq 95\%$ AFUE	\$7.00 / MBH		
HV305		300-2500 MBH	$\geq 88\%$ TE	\$3.00 / MBH		
HV306		300-2500 MBH	$\geq 90\%$ TE	\$3.50 / MBH		

Specifications










- Combo Boiler incentives are available for a new boiler that is being used for both space and domestic hot water heating.
- Boilers purchased for emergency backup or redundancy are not eligible.
- Existing boiler efficiency must be $\leq 84\%$ AFUE.
- If rated input capacity ≥ 300 MBh, new boiler efficiency must be $\geq 95\%$ TE.
- If rated input capacity <300 MBh, new boiler efficiency must be $\geq 95\%$ AFUE.
- Applicant must submit boiler specifications with steady-state boiler input and output ratings defined per AHRI certification
- If the domestic hot water system includes a storage tank the tank size must be <1 gallon per MBH

ID	MEASURE	\$	QTY	TOTAL
HV307	Combination Boiler (Space Heat and DHW)	\$7.00 / MBH		

SECTION 4: AIR SOURCE HEAT PUMPS

Specifications



- Incentives are available to install replacement air source heat pumps that meet or exceed the SEER2 listed in the application. They can be either split system or single package units.
- In-unit installations require the completion of the "In-Unit Installations" sheet on Appendix B.
- Existing equipment efficiency must be less than or equal to 14.3 SEER 2 and 7.5 HSPF2.
- All packaged and split system cooling equipment must meet AHRI standards (210/240, 320, or 340/360), be UL listed, and use a minimum ozone-depleting refrigerant. Split system efficiency must be for air handling and condensing unit combined. Incentives are per ton of refrigeration.

ID	MEASURE	\$	QTY	TOTAL
HV401	Air Source Heat Pump - No Cooling + Electric Heat	\$550.00 / Ton		
HV402	Air Source Heat Pump - Central Air + Electric Heat	\$600.00 / Ton		
HV403	Air Source Heat Pump - Room AC + Electric Heat	\$700.00 / Ton		
HV404	 Air Source Heat Pump - SEER2 15.2	\$20.00 / Ton		
HV405	 Air Source Heat Pump - SEER2 16	\$40.00 / Ton		
HV406	 Air Source Heat Pump - SEER2 17	\$60.00 / Ton		
HV407	 Air Source Heat Pump - SEER2 18	\$75.00 / Ton		
HV408	 Air Source Heat Pump - SEER2 19	\$90.00 / Ton		
HV409	 Air Source Heat Pump - SEER2 20	\$105.00 / Ton		
HV410	 Air Source Heat Pump - SEER2 21	\$120.00 / Ton		
HV411	 Air Source Heat Pump - SEER2 22	\$130.00 / Ton		
HV412	 Air Source Heat Pump - SEER2 23	\$135.00 / Ton		

SECTION 5: COLD CLIMATE HEAT PUMPS

Specifications

- Existing equipment efficiency must be less than or equal to 14 SEER2 and 8.2 HSPF2.
- All packaged and split system cooling equipment must meet AHRI standards (210/240, 320, or 340/360), be UL listed, and use a minimum ozone-depleting refrigerant. Split system efficiency must be for air handling and condensing unit combined. Incentives are per ton of refrigeration.
- In-unit installations require the completion of the "In-Unit Installations" sheet on Appendix B.
- Heat Pumps must be NEEP qualified
- Cold Climate Air Source Heat Pumps must maintain COP of 1.5 at 5 degrees F

ID	MEASURE	\$	QTY	TOTAL
HV501	Cold Climate Air Source Heat Pump - No Cooling Electric Heat	\$250.00 / Ton		
HV502	Cold Climate Air Source Heat Pump - AC Electric Heat	\$290.00 / Ton		
HV503	Cold Climate Air Source Heat Pump - Central Air Electric Heat	\$335.00 / Ton		
HV504	 (Model SEER2 - 14.3) x Tonnage	\$13.00 / (Diff x Ton)		
HV505	 (Model HSPF2 - 7.5) x Tonnage	\$35.00 / (Diff x Ton)		

SECTION 6: STEAM TRAPS

Specifications

- The repair incentive is available for replacement of traps that have malfunctioned and are leaking steam.
- It is not available for traps that have failed closed or are plugged.
- The incentive is available once in a 24-month period.
- Replacement with an orifice trap is not eligible for the incentive.
- Steam trap survey and replacement must be recorded and attached to the incentive application by the vendor.
- A spreadsheet with survey/replacement results must be provided. Please see the Sample Steam Trap Survey Form with required fields on Appendix F.

ID	MEASURE	\$	QTY	TOTAL
HV601	Steam Trap Repair or Replacement 2 Pipe	\$200.00 / Trap		
HV602	Steam Trap Repair or Replacement 1 Pipe	\$125.00 / Trap		

SECTION 7: THERMOSTATS

Specifications










- Incentives are available for buildings which have a natural gas-fired or electric heating system or a central air conditioning system and replace any nonprogrammable thermostats with units that automatically adjust the temperature at pre-selected times.
- In-unit installations require the completion of the "In-Unit Installations" sheet on Appendix B.
- Contact your Energy Advisor if you are installing Programmable Thermostats in commercial areas above 3 stories.
- Thermostats must be capable of maintaining two separate programs to address the different comfort needs of weekdays and weekends and up to four temperature settings for each program.
- Please submit the total square footage of conditioned space controlled along with your final application.

ID	MEASURE	AREA	\$	QTY	TOTAL
HV701	Programmable Thermostat	In-Unit	\$22.00 / Unit		
HV702		Common Area	\$22.00 / Unit		

SECTION 8: AIR CONDITIONERS

Specifications

- Incentives are available to install replacement air conditioning systems that meet or exceed the qualifying cooling efficiencies listed in the application. They can be either split system or single package units.
- Water-cooled systems, evaporative coolers, and water source heat pumps are not eligible for this incentive, but are encouraged to submit a custom application.
- All packaged and split system cooling equipment must meet AHRI standards (210/240, 320, or 340/360), be UL listed, and use a minimum ozone-depleting refrigerant. Split system efficiency must be for air handling and condensing unit combined. Incentives are per ton of refrigeration.

ID	MEASURE	\$	QTY	TOTAL
HV801	 AC - SEER2 15.2	\$13.00 / Ton		
HV802	 AC - SEER2 16	\$15.00 / Ton		
HV803	 AC - SEER2 17	\$18.00 / Ton		
HV804	 AC - SEER2 18	\$21.00 / Ton		
HV805	 AC - SEER2 19	\$25.00 / Ton		
HV806	 AC - SEER2 20	\$25.00 / Ton		
HV807	 AC - SEER2 21	\$27.00 / Ton		
HV808	 AC - SEER2 22	\$30.00 / Ton		
HV809	 AC - SEER2 23	\$32.00 / Ton		

SUBTOTAL OF ALL HVAC INCENTIVES AND SPECIFICATIONS


\$

Building Envelope Incentives and Specifications

SECTION 1: DOORS AND WINDOWS

Specifications

- Incentives are available for the replacement of a standard entry door which separates a conditioned and unconditioned space with a door that is ENERGY STAR® rated for northern climates.
- In-unit installations require the completion of the "In-Unit Installations" sheet on Appendix B.
- Only available if primary heat source is provided by Consumers Energy (Natural Gas or Electric).

ID	MEASURE	\$	QTY	TOTAL
BE101	 ENERGY STAR® Door	\$10.00 / Door		

Specifications


- Incentives are available for replacing existing windows with models which meet the minimum specification required for an ENERGY STAR® qualified window in northern climates.
- In-unit installations require the completion of the "In-Unit Installations" sheet on Appendix B.
- Incentive is per 100 square feet including the frame.
- Only available if primary heat source is provided by Consumers Energy (Natural Gas or Electric).

ID	MEASURE	\$	QTY	TOTAL
BE102	ENERGY STAR® Window	\$0.55 / Sq. Ft.		

SECTION 2: INFILTRATION REDUCTION

Specifications

- Incentives are available for the replacement of a recessed ceiling can light with a unit marketed as airtight for reduced air infiltration around the fixture.
- In-unit installations require the completion of the "In-Unit Installations" sheet on Appendix B.
- The can light must be in a ceiling which separates a conditioned and unconditioned space.
- Additional incentives could be available if the new fixture qualifies for the applicable watts reduced measure.
- Only available if primary heat source is provided by Consumers Energy (Natural Gas).

ID	MEASURE	\$	QTY	TOTAL
BE201	 Airtight Recessed Can Light	\$7.00 / Fixture		

SUBTOTAL OF ALL BUILDING ENVELOPE INCENTIVES AND SPECIFICATIONS \$

Lighting	
Water	
HVAC	
Building Envelope	
TOTAL	\$

Custom Incentives Requirements

- Custom projects must involve a facility improvement that results in a permanent reduction in electric (kWh) and/or natural gas energy use (MCF) because of an increase in system efficiency. Projects that result in reduced energy use without an improvement in system efficiency are not eligible for a custom incentive. However, projects that involve an automated control technology, such as energy management system programming, may be eligible for an incentive. All equipment purchased for custom projects must be new.
- Projects involving measures covered by the prescriptive incentive portion of the program are not eligible for a custom incentive. Applicants have the option to apply for a custom incentive for projects that involve an integrated solution with both prescriptive and custom measures.
- Projects that are NOT eligible for an energy efficiency incentive include the following:
 - Fuel switching (e.g., electric to natural gas or natural gas to electric)
 - Changes in operational and/or maintenance practices or simple control modifications not involving capital costs
 - On-site electricity generation
 - Projects that involve peak-shifting (and not kWh savings)
 - Renewable energy
- Project payback equals the ratio of the project cost divided by the annual energy bill savings.
- Project payback must be greater than or equal to one year and less than or equal to fifteen years to be eligible for a custom incentive.
- The applicant is required to submit a Pre-Notification Application for all custom projects while the existing equipment is still in operation in order to allow Consumers Energy the opportunity to verify the existing equipment.
- The annual electric and/or natural gas savings must be calculated for custom projects using industry-accepted engineering algorithms or simulation models. The applicant must estimate the annual electric and/or natural gas use of both the existing and proposed equipment based on the current operation of the facility. If the existing equipment is at the end of its useful life the applicable federal and local energy codes will be used as the baseline when calculating the annual energy savings.
- **The applicant must submit calculations and methods used to derive the savings.** The applicant must provide all assumptions used in the calculations and document the source for those assumptions. Consumers Energy will review the submittal. Consumers Energy is solely responsible for the final determination of the annual energy savings to be used in calculating the incentive amount. Consumers Energy may need to conduct inspections both before and after the retrofit projects to verify equipment and operation conditions. Consumers Energy also reserves the right to require specific measurement and verification activities including monitoring both before and after the retrofit and to base the incentive payment on the results of these activities.

Custom Incentives Worksheet

These incentives are available to customers for less common or more complex energy-saving measures installed in qualified retrofit and equipment replacement projects that are not covered by the prescriptive incentive portion of the program. Custom incentives are paid based on the first-year energy (kWh or MCF) savings. Applicants have the option to apply for a custom incentive for projects that involve an integrated solution with both prescriptive and custom incentives.

Pre-notification is required. Please attach required, supporting documentation as described in the Custom Incentives Requirements (page 26) and Terms and Conditions (page 7).

Step 1: provide a summary of the project.

CUSTOM PROJECT DESCRIPTION	
Before Retrofit	After Retrofit

Step 2: Provide a summary of the energy savings.

SERVICE	UNIT	CURRENT ENERGY COST (\$ PER UNIT)	ANNUAL SAVINGS (UNITS/YEAR) (A)	INCENTIVE RATE (\$ PER UNIT) (B)	CALCULATED INCENTIVE (A X B)	PROJECT COST	SIMPLE PAYBACK PERIOD	TOTAL CUSTOM INCENTIVE
Consumers Energy Electric	kWh			\$0.08				
Consumers Energy Natural Gas	MCF			\$5.00				

PROJECT COST	ELIGIBLE INCENTIVE
≤\$5,000	Up to 100 percent of project cost
\$5,000 - \$10,000	Up to \$5,000
>\$10,000	Up to 50 percent of project cost

Payback Period = Incremental Measure Cost


















$$\frac{\text{Annual kWh saved} \times \text{Electric Rate}}{\text{Annual MCF saved} \times \text{Natural Gas Rate}} +$$

Exception for Custom Air Sealing Project - Treat as Special Interest Projects that don't follow Custom Capping Rules.

TOTAL CUSTOM MEASURE COST:	\$
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TOTAL CUSTOM INCENTIVES:	\$
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Appendix A: Market Rate Measure Appendix

Catalog ID		Measure	Incentive (\$)	Unit of Measure	Section
BE202C		Filtration Reduction (Percentage) (Combo)	400.00	1000 sq. ft.	Building Envelope
BE202E		Filtration Reduction (Percentage) (Electric)	400.00	1000 sq. ft.	Building Envelope
BE202G		Filtration Reduction (Percentage) (Gas)	400.00	1000 sq. ft.	Building Envelope
BE302C		Ceiling Insulation R-11 Base to R-49 (Combo)	400.00	1000 sq. ft.	Building Envelope
BE302E		Ceiling Insulation R-11 Base to R-49 (Electric)	400.00	1000 sq. ft.	Building Envelope
BE302G		Ceiling Insulation R-11 Base to R-49 (Gas)	400.00	1000 sq. ft.	Building Envelope
BE303C		Ceiling Insulation R-11 Base to R-60 (Combo)	400.00	1000 sq. ft.	Building Envelope
BE303E		Ceiling Insulation R-11 Base to R-60 (Electric)	400.00	1000 sq. ft.	Building Envelope
BE303G		Ceiling Insulation R-11 Base to R-60 (Gas)	400.00	1000 sq. ft.	Building Envelope
BE304C		Ceiling Insulation R-19 Base to R-49 (Combo)	400.00	1000 sq. ft.	Building Envelope
BE304E		Ceiling Insulation R-19 Base to R-49 (Electric)	400.00	1000 sq. ft.	Building Envelope
BE304G		Ceiling Insulation R-19 Base to R-49 (Gas)	400.00	1000 sq. ft.	Building Envelope
BE305C		Ceiling Insulation R-19 Base to R-60 (Combo)	400.00	1000 sq. ft.	Building Envelope
BE305E		Ceiling Insulation R-19 Base to R-60 (Electric)	400.00	1000 sq. ft.	Building Envelope
BE305G		Ceiling Insulation R-19 Base to R-60 (Gas)	400.00	1000 sq. ft.	Building Envelope
BE306C		Ceiling Insulation Uninsulated Base to R-30 (Combo)	400.00	1000 sq. ft.	Building Envelope
BE306E		Ceiling Insulation Uninsulated Base to R-30 (Electric)	400.00	1000 sq. ft.	Building Envelope
BE306G		Ceiling Insulation Uninsulated Base to R-30 (Gas)	400.00	1000 sq. ft.	Building Envelope
BE307C		Ceiling Insulation Uninsulated Base to R-49 (Combo)	400.00	1000 sq. ft.	Building Envelope
BE307E		Ceiling Insulation Uninsulated Base to R-49 (Electric)	400.00	1000 sq. ft.	Building Envelope
BE307G		Ceiling Insulation Uninsulated Base to R-49 (Gas)	400.00	1000 sq. ft.	Building Envelope
BE308C		Ceiling Insulation Uninsulated Base to R-60 (Combo)	400.00	1000 sq. ft.	Building Envelope
BE308E		Ceiling Insulation Uninsulated Base to R-60 (Electric)	400.00	1000 sq. ft.	Building Envelope
BE308G		Ceiling Insulation Uninsulated Base to R-60 (Gas)	400.00	1000 sq. ft.	Building Envelope
HV309		Motorized Boiler Zone Valves	10.50	Units	HVAC
HV310		Boiler turn down control 5:1-10:1	1.00	MBH	HVAC
HV405b		ASHP - SEER2 16.5	40.00	Ton	HVAC
HV406b		ASHP - SEER2 17.5	60.00	Ton	HVAC
HV407b		ASHP - SEER2 18.5	70.00	Ton	HVAC
HV408b		ASHP - SEER2 19.5	90.00	Ton	HVAC
HV409b		ASHP - SEER2 20.5	105.00	Ton	HVAC
HV410b		ASHP - SEER2 21.5	120.00	Ton	HVAC
HV411b		ASHP - SEER2 22.5	130.00	Ton	HVAC
XBE901		Pipe Wrap-Steam-Common Area	15.00	Linear Feet	Building Envelope
XBE902		Pipe Wrap-Space Heat-Common Area	4.00	Linear Feet	Building Envelope
XBE903E		Pipe Wrap R3-DHW-In-Unit (Electric)	3.00	Linear Feet	Building Envelope
XBE903G		Pipe Wrap R3-DHW-In-Unit (Gas)	3.00	Linear Feet	Building Envelope
XBE904E		PEX Pipe Wrap-DHW-In-Unit (Electric)	1.50	Linear Feet	Building Envelope
XBE904G		PEX Pipe Wrap-DHW-In-Unit (Gas)	1.50	Linear Feet	Building Envelope
XBE905E		Pipe Wrap-DHW-Common Area (Electric)	2.00	Linear Feet	Building Envelope
XBE905G		Pipe Wrap-DHW-Common Area (Gas)	2.00	Linear Feet	Building Envelope
XBE906E		PEX Pipe Wrap-DHW-Common Area (Electric)	1.50	Linear Feet	Building Envelope
XBE906G		PEX Pipe Wrap-DHW-Common Area (Gas)	1.50	Linear Feet	Building Envelope
XHV901		ENERGY STAR® Certified Room Air Conditioner (>8000 BTU/hr)	70.00	Units	HVAC
XHV902		ENERGY STAR® Certified Room Air Conditioner (<8000 BTU/hr)	20.00	Units	HVAC
XHV903		EC Motor Retrofit - In-unit	0.35	kBtu/hr Furnace Capacity	HVAC
XHV904		SPVAC ≥ 65kBtuh EER 11 Et 90	30.00	Ton	HVAC
XMD901		VFD-Fan	125.00	HP	Motors and Drives
XMD902		VFD for HW Pump	500.00	HP	Motors and Drives
XMD903		ECM on Domestic Hot Water Recirculation <100W	250.00	Per Motor	Motors and Drives
XMD904		ECM on Domestic Hot Water Recirculation 100-500W	1300.00	Per Motor	Motors and Drives
XMD905		ECM on Domestic Hot Water Recirculation >500W	4500.00	Per Motor	Motors and Drives
XMD906		ECM on Hydronic Heating <100W	100.00	Per Motor	Motors and Drives
XMD907		ECM on Hydronic Heating 100-500W	550.00	Per Motor	Motors and Drives
XMD908		ECM on Hydronic Heating >500W	2000.00	Per Motor	Motors and Drives
XMD909		ECM on Chilled Water Recirculation <100W	40.00	Per Motor	Motors and Drives
XMD910		ECM on Chilled Water Recirculation 100-500W	175.00	Per Motor	Motors and Drives
XMD911		ECM on Chilled Water Recirculation >500W	700.00	Per Motor	Motors and Drives

Appendix C: Common Area Tally Sheet

Use this template to record measures installed inside multifamily living units. Please list the measure and measure quantity for each apartment unit served. The Measure ID can be found in both the Market Rate and Income Qualified versions of the Consumers Energy Multifamily Catalog. For Measure Quantity, please list the number of units described in the catalog (e.g., lamp, watts reduced, input MBH, unit).

Property Name

Building Address		Number of Floors					Building Number or Identifier				
	Example	1	2	3	4	5	6	7	8	9	10
Measure ID	LT101										
Measure Quantity	60										

Building Address		Number of Floors					Building Number or Identifier				
	Example	1	2	3	4	5	6	7	8	9	10
Measure ID	LT101										
Measure Quantity	60										

Building Address		Number of Floors					Building Number or Identifier				
	Example	1	2	3	4	5	6	7	8	9	10
Measure ID	LT101										
Measure Quantity	60										

Building Address		Number of Floors					Building Number or Identifier				
	Example	1	2	3	4	5	6	7	8	9	10
Measure ID	LT101										
Measure Quantity	60										

Building Address		Number of Floors					Building Number or Identifier				
	Example	1	2	3	4	5	6	7	8	9	10
Measure ID	LT101										
Measure Quantity	60										

Appendix D: New Construction Lighting Power Density Measure Form

This form is to be filled out and submitted when applying for any of the Lighting Power Density (LPD) measures: LT301, LT302, or LT303. Incentives are available for interior and exterior lighting where the lighting power density is at least 10% lower than the current commercial code maximum as defined in the prevailing version of ASHRAE 90.1. Lighting power densities must be based on designs that meet applicable codes and standards and follow industry guidelines for acceptable quantity and quality of lights for the space types and tasks. To receive incentives for lighting, use the U.S. Department of Energy COMcheck software (<https://www.energycodes.gov/comcheck>) for interior and/or exterior lighting and provide the following:

- COMcheck “Lighting and Power Compliance Certificate”
- Scaled lighting plans and/or site lighting plans
- Lighting Fixture schedules
- Specification sheets for all lamps, ballasts, and fixtures
- Explanation for any discrepancies between the plans, schedules, and specs, as well as updates not reflected on the above documentation requirements

Please note that all fixtures must be certified or listed under the Design Light Consortium (DLC) Qualified Products List to qualify. The incentive is based on the difference between the ASHRAE 90.1 maximum allowed wattage and the installed/proposed wattage. Either the “Space-by-Space” or “Building Area Method” can be used to calculate the LPD for the purposes of this incentive. Fill in the table below with the COMcheck results then copy the total value from the Total Watts Reduced column to the QTY section on the incentive worksheet for the LPD measures (page 15).

	DESCRIPTION OF FACILITY SPACE	AREA IN SQUARE FEET	TOTAL WATTS ALLOWED (A)	TOTAL WATTS PROPOSED (B)	TOTAL WATTS REDUCED (C=A-B)
Interior (LT201)					
	Total				
Exterior (LT202)					
	Total				
Parking Garage (LT203)					
	Total				

Appendix E: Boiler Tune-Up Checklist

Company Name:	Current Service Date:
	Previous Service Date:

Check off the following tasks as completed for each boiler and include comments in space below. Print copies as needed if completing by hand. Boiler must be operational before and after the tune-up in order to receive an incentive.

Unit 1 Size (Input BTU):	Type:	
Location:	Make & Model #:	Serial Number:
<input type="checkbox"/> Include copy of post combustion analyzer test (boilers only) <input type="checkbox"/> Seal combustion chamber <input type="checkbox"/> Adjust airflow and reduce excessive stack temperatures <input type="checkbox"/> Clean and inspect burner nozzles <input type="checkbox"/> Adjust burner and natural gas input, manual or motorized draft control <input type="checkbox"/> Check for proper venting <input type="checkbox"/> Clean burners, combustion chamber, and heat exchange surface when operating schedule permits <input type="checkbox"/> Complete visual inspection of system piping and installation <input type="checkbox"/> Check safety controls <input type="checkbox"/> Check adequacy of combustion air intake		
Complete this table for boiler tune-ups only:		
Pre-Service Combustion Efficiency:	Pre-Service Stack Temperature:	Pre-Service Oxygen Level:
Post-Service Combustion Efficiency:	Post-Service Stack Temperature:	Post-Service Oxygen Level:
Pre-Service Carbon Dioxide:	Pre-Service Carbon Monoxide:	
Post-Service Carbon Dioxide:	Post-Service Carbon Monoxide:	

Unit 2 Size (Input BTU):	Type:	
Location:	Make & Model #:	Serial Number:
<input type="checkbox"/> Include copy of post combustion analyzer test (boilers only) <input type="checkbox"/> Seal combustion chamber <input type="checkbox"/> Adjust airflow and reduce excessive stack temperatures <input type="checkbox"/> Clean and inspect burner nozzles <input type="checkbox"/> Adjust burner and natural gas input, manual or motorized draft control <input type="checkbox"/> Check for proper venting <input type="checkbox"/> Clean burners, combustion chamber, and heat exchange surface when operating schedule permits <input type="checkbox"/> Complete visual inspection of system piping and installation <input type="checkbox"/> Check safety controls <input type="checkbox"/> Check adequacy of combustion air intake		
Complete this table for boiler tune-ups only:		
Pre-Service Combustion Efficiency:	Pre-Service Stack Temperature:	Pre-Service Oxygen Level:
Post-Service Combustion Efficiency:	Post-Service Stack Temperature:	Post-Service Oxygen Level:
Pre-Service Carbon Dioxide:	Pre-Service Carbon Monoxide:	
Post-Service Carbon Dioxide:	Post-Service Carbon Monoxide:	

Appendix I: Consumers Energy Multifamily Default Wattage

Fixture Technical Name	Lamps per Fx	Ft/Shape	Nominal Wattage	Lamp Type	Default Wattage
1xU_Mag_40W_T12	1	U_Mag	40W	T12	43
2xU_Elec_40W_T12	2	U_Elec	40W	T12	63
2xU_Mag_40W_T12	2	U_Mag	40W	T12	72
3xU_Mag_40W_T12	3	U_Mag	40W	T12	115
1x4_34W_T12	1	4	34W	T12	43
2x4_34W_T12	2	4	34W	T12	74
3x4_34W_T12	3	4	34W	T12	117
4x4_34W_T12	4	4	34W	T12	143
1x4_40W_T12	1	4	40W	T12	43
2x4_40W_T12	2	4	40W	T12	85
3x4_40W_T12	3	4	40W	T12	130
4x4_40W_T12	4	4	40W	T12	170
2x8__T12	2	8	60W	T12	132
4x8__T12	4	8	60W	T12	264
2x8__T12HO	2	8	95W	T12HO	210
2x8__T12VHO	2	8	185W	T12VHO	380

Fixture Technical Name	Lamps per Fx	Ft/Shape	Nominal Wattage	Lamp Type	Default Wattage
1xU_32W_T8	1	U	32W	T8	29
2xU_32W_T8	2	U	32W	T8	55
3xU_32W_T8	3	U	32W	T8	81
1x2_17W_T8	1	2	17W	T8	20
2x2_17W_T8	2	2	17W	T8	33
3x2_17W_T8	3	2	17W	T8	48
4x2_17W_T8	4	2	17W	T8	63
1x3_25W_T8	1	3	25W	T8	26
2x3_25W_T8	2	3	25W	T8	46
3x3_25W_T8	3	3	25W	T8	68
4x3_25W_T8	4	3	25W	T8	88
1x4_32W_T8	1	4	32W	T8	31
2x4_32W_T8	2	4	32W	T8	58
3x4_32W_T8	3	4	32W	T8	85
4x4_32W_T8	4	4	32W	T8	112
1x4_32W_T8HP	1	4	32W	T8HP	38
2x4_32W_T8HP	2	4	32W	T8HP	74
3x4_32W_T8HP	3	4	32W	T8HP	110
4x4_32W_T8HP	4	4	32W	T8HP	144
6x4_32W_T8HP	6	4	32W	T8HP	220

Fixture Technical Name	Lamps per Fx	Ft/Shape	Nominal Wattage	Lamp Type	Default Wattage
1x4_28W_T5	1	4	28W	T5	32
2x4_28W_T5	2	4	28W	T5	65
3x4_28W_T5	3	4	28W	T5	93
4x4_28W_T5	4	4	28W	T5	126
1x4_54W_T5HO	1	4	54W	T5HO	62
2x4_54W_T5HO	2	4	54W	T5HO	122
3x4_54W_T5HO	3	4	54W	T5HO	185
4x4_54W_T5HO	4	4	54W	T5HO	243
6x4_54W_T5HO	6	4	54W	T5HO	365
8x4_54W_T5HO	8	4	54W	T5HO	486

Fixture Technical Name	Lamps per Fx	Nominal Wattage	Lamp Type	Default Wattage
32W_HID	1	32W	HID	43
35W_HID	1	35W	HID	46
40W_HID	1	40W	HID	50
50W_HID	1	50W	HID	64
70W_HID	1	70W	HID	89
75W_HID	1	75W	HID	93
100W_HID	1	100W	HID	128
150W_HID	1	150W	HID	183
175W_HID	1	175W	HID	208
250W_HID	1	250W	HID	290
310W_HID	1	310W	HID	354
320W_HID	1	320W	HID	365
350W_HID	1	350W	HID	383
360W_HID	1	360W	HID	414
400W_HID	1	400W	HID	455
450W_HID	1	450W	HID	486
700W_HID	1	700W	HID	780
750W_HID	1	750W	HID	812
1000W_HID	1	1000W	HID	1080
1500W_HID	1	1500W	HID	1610
500W Quartz	1	500W	Quartz	500

The logo for Consumers Energy features the company name in a bold, italicized, white sans-serif font. A thick, light green swoosh underline starts under the 'C' and curves around the 'y' to the right.

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